

News December 2021

Mindset Monthly Theme for December "Behave Respectfully"

Christmas Greetings



The Directors of Instalcom would like to thank you all for your hard work and commitment throughout the year. Instalcom is well placed to experience a further year of sustained growth. We have a healthy pipeline of opportunities identified for 2022 across all sectors, with a particular focus on Water and Rail, whilst also continuing to expand our presence within Power, Telecoms and Gas with the support of our inhouse trenchless installation capabilities via Group company O'Connor HDD Ltd. We hope you, your family and friends enjoy the festive holidays, remain safe and healthy, and we look forward to welcoming you back in 2022. Wishing you a Happy Christmas and New Year!

OCU Group Ltd Appoints Michael Hughes

The OCU Group Ltd, parent company of O'Connor Utilities and Instalcom, is pleased to announce the appointment of Michael Hughes as Chief Executive Officer, effective from the 1st of January 2022. Michael joins OCU Group Ltd from EG Group where he has helped grow that business to revenues of over £20bn, firstly in his capacity as Chief Financial Officer and more latterly as Chief Strategy Officer. Michael was also previously Group Chief Financial Officer of EMR, one of the world's largest recycling companies, and prior to that worked in the Caudwell Group and HomeServe businesses. Tim and Tom O'Connor, owners of the OCU Group, will remain in the business as Chairman and Chief Operating Officer respectively. Michael will work closely with John McVeigh (Executive Director of Instalcom), Adrian O'Sullivan and Vince Bowler (Managing Directors) of OCU Group Ltd's operating businesses O'Connor Utilities and Instalcom, to explore ways to develop the future our business.



2021 Reflection

Industry Awards

Over the course of the last 12 months, Instalcom have been the recipients of some incredible awards including City of London Considerate Contractors Award alongside the Highly Commended Status, the highest accolade in the scheme demonstrating Instalcom's continued efforts to be one of the highest performing to both the industry and the public. In May Instalcom were recognised as part of the Energy & Utilities Skills Partnership (EUSP) and awarded with the Procurement Skills Accord award for 2020/21 for the 4th year in succession. In July we were proud recipients of the RoSPA Gold Award for the 6th consecutive year. RoSPA is the Royal Society for the Prevention of Accidents, helping to ensure significant reductions in death and injury on the roads and in workplaces across the UK. In November Instalcom were both delighted to be invited to Ministry of Defence Employer Recognition Silver Award Presentation Evening to receive the Armed Forces Covenant Silver Award in recognition of our support to the Armed Forces Community Covenant.



Fleet Investments

Instalcom has continued with its fleet expansion/renewal programme throughout the year, with the delivery of HGVs, Grab Lorries, Telehandlers, Splicing Vans and more, all equipped with the latest technology and class-leading emission standards compliant with EURO 6 engines to meet the ULEZ (Ultra Low Emission Zone) across London. In October 2020, Instalcom installed 3 EV Charging Points at Borehamwood, and further charging points at our Charlton Offices in 2021 with the intention of further points being installed in the near future. We have also taken further delivery's of a range of EV's as part of our initiative to reduce our carbon emissions and address our moral duty to protect our environmental through the use of dual-fuel and fully electric vehicles including but not limited to; Toyota Auris Hybrid TTS CVT, Toyota C-HR, Kia Nero Petrol Hybrid, Hyundai Kona Full Electric, Vauxhall Grandland plug in hybrid, VW ID3, VW ID4, Fully Electric LDV Long Wheelbase Van. Our carbon usage and reduction is specifically independently audited and certified by Achilles to the CEMARS standard, In November we achieved our 5+ Years Gold Carbon reduction certification.





Part of OCU Group Ltd

Contract Wins

Despite the ongoing challenge of the pandemic in 2021, through our proactive Business Development and Work Winning activities we have continued to reinforce existing client relationships leading to an increase in tendering opportunities and the identification of a healthy pipeline of future prospects across key sectors. By adopting a collaborative approach with both long-standing and new clients this has resulted in multiple awards, and a selection of notable contracts are listed below:-

UK Power Networks	Broadoak Substation Build
BT Openreach	Falcon Wave 1b
Lumen	Farnborough - Corsham (Rail Cable Installation)
Lumen	Data Centre Swindon
Scottish & Southern Electricity Networks (SSEN)	Toothill Switchgear Reinforcement Electrical Works Swindon
SSEN	North East Didcot Civils & Cable Installation
SSEN	Amesbury Berwick Tunnel Salisbury to Long Barrow
SSEN	Ark Data Centre Bramshot Lane 33kV Extension
Western Power Distribution (WPD)	Substation Civil Works at Wise Street
WPD	Substation Civil Works at Bloxham
WPD	Substation Civil Works at Banbury Grid
South East Water	ECl for Newhaven HDD Swing Bridge Diversion

In 2022 we will continue with our strategy for sustained growth by targeting key clients, where our objective remains unchanged to secure our position as a Tier One Contractor across diverse sectors of Power, Telecoms, Water and Rail, whilst also promoting the wider OCU Group service offering to include our in-house Horizontal Directional Drilling (HDD) capability and Multi-utility experience as an ICP in the design, planning and delivery of critical services to Commercial, Retail and Housing Developers and Renewable Energy Infrastructure Providers.

Power; Northumberland Bridge Works

In November Instalcom carried out some important works as part of our LPT1 Cable Decommissioning scheme for National Grid, works involved removing 220m of 275kV (6 cables, 2 x circuits) from a cable bridge that crossed the main Stansted Express line in Tottenham near Northumberland Park Station. After 2 weeks of preparation works including Temporary works, Earthing, Cable cutting, installation of enclosed rollers and mobilisation of cable pulling equipment. Our cable team removed all cable within a 6 hour period safely and cleared the site handing it back to Network Rail on Saturday past. The project showed great collaboration between Instalcom, Network Rail and National Grid.



Power; Storm Arwen Response



Following a rapid change in weather conditions last weekend due to Storm Arwen. Instalcom's Power Team were contacted late on Saturday afternoon to provide OHL Teams and Equipment for Storm Response. Several Teams were deployed from the South and made their way to Aberdeen arriving early on Sunday morning to assist SSEN Engineers with network repairs and rebuilds to restore supplies to their customers, where our OHL teams have been successfully mobilised at short notice to provide emergency response to various locations across the SSEN region to include Southern England and Scotland. Instalcom's OHL Manager Simon Davies remained in Scotland with the teams for the remainder of the week assisting SSE in returning customers in rural locations to service.

Christmas Jumper Day

A massive thank you to all those who took part in our Annual Christmas Jumper Day! This year we raised an incredible **£500** for 'CALM' (Campaign Against Living Miserably) who campaign against and challenge stereotypes and the stigma surrounding people talking about suicide. Our In-House Mental Health First Aiders are a first point of contact for anyone who may be experiencing mental health issues or emotional distress, posters can be found around noticeboards for contact details. In order to maintain some level of social distancing ahead of the Christmas Period contestants had their pictures taken and uploaded onto the Company Intranet in order for votes to be cast and to watch the live race! Congratulations to **Kirsten Plumb!** Thank you to everyone else who also participated and donated.



If you would like a good news story relating to work, a charity activity or personal achievement to be considered for inclusion within future company newsletters please contact Olivia Woodham E: olivia.woodham@instalcom.co.uk



OCU Group Ltd